Subject: PRO-DAIRY e-Leader

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From: PRO-DAIRY

To: Julie Berry

PRO-DAIRY e-Leader

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PRO-DAIRY Presents the PRO-DAIRY Agriservice Awards

Rob and Darlene Howland and Corwin Holtz are Recognized

NYS Agriculture Commissioner Richard Ball and PRO-DAIRY Director Thomas Overton presented the PRO-DAIRY Agriservice Awards to Rob and Darlene Howland, Howland Acres, Candor, and Corwin Holtz, Holtz-Nelson Dairy Consultants, LLC, Dryden, Monday at Dairy Day at the NYS Fair on August 25, 2014. These awards are given in appreciation and recognition of outstanding contributions to NYS agriculture through support of the PRO-DAIRY program.

Regional Calf Management Training Workshops

More information online at: http://prodairy.cals.cornell.edu

Cornell PRO-DAIRY is partnering with the Wyoming County Dairy Institute and Cornell Cooperative Extension to offer regional calf management training programs. These programs will be offered statewide at six video conferencing sites from 6:30 to 9:00 October 28, October 30, November 4 and November 6. On-farm tours will be announced at the conclusion of the program. Cost is $50 per person. Register the regional site. This program qualifies for Farm Service Agency Borrower Credits.

Program participants will also receive a $40 voucher toward the full day registration fee for the PRO-Calf and Heifer Congress December 10 and 11 at RIT Inn and Conference Center, Rochester, NY.

Calf management program topics and speakers include:

Oct. 28 - Young calf care - Kim Morrill, PhD, NN Dairy Specialist, Cornell Cooperative Extension
“We are very pleased to recognize the leadership of Rob and Darlene Howland and Corwin Holtz. PRO-DAIRY staff respect their thoughtful perspective and participation in the broader dairy industry,” Dr. Overton said.

Rob and Darlene Howland are long-time supporters of PRO-DAIRY education and research projects, including managing for success and managing for finance programs since the early 1990’s, cost to raise dairy replacements, cost to haul manure, Dairy Farm Business Summary, Dairy Farm Business Summary Advisory Board and the PRO-DAIRY Advisory Board. Their contributions have made these programs better and more effective for NY dairy producers. The Howlands are innovators who are always willing to provide project input, host farm tours, participate in research projects and work with students. They have shared their experiences and financial results, both good and bad, with dairy producers in multiple settings, and have served as a role model for smaller farms.

One of the things that differentiates the New York dairy industry from many others is the particularly high caliber of our agri-business professionals. Corwin Holtz is among our very best and is recognized by PRO-DAIRY staff for always going above and beyond. He is a frequent participator and organizer of producer panels, discussion groups and tours. He offers insightful input as part of advisory groups, is committed to the development of young people, and constantly contributes to efforts to create a better dairy industry. He supports farmer education and is broadly respected by farmers and agriservice professionals.

PRO-DAIRY’s mission is to facilitate New York State economic development by increasing the profitability and competitiveness of its dairy industry. PRO-DAIRY specialists have made a positive impact on the technical knowledge, management skills and economic strength of New York State’s dairy industry since 1988. Visit PRO-DAIRY online at http://prodairy.cals.cornell.edu/.

discuss the critical first 24 hours, including impa calving stress, the 5 “C’s” - colostrum, calories, cleanliness, comfort, consistency, as well as biosecurity, controlling scours, controlling respir disease, assessing the “off” calf and vaccination strategies.

Oct. 30 - Impact of environmental factors - Dr. Theresa Taraska, DVM, Dairy Specialist, CCE Lew County and Curt Gooch, ProDairy Extension Assoc Sr. will discuss housing essentials, air quality, individual versus group housing, water quality, c and heat stress and bedding choices.

Also on Oct. 30 - Operation overview with focus data capture - This panel discussion will answer: What data are you collecting, why and how are you using it, and how are you using data in decision making? Panelists include dairy farmer Mike McM DVM Dave Stockwell and organic dairy farmer Pa Tillotson.

Nov. 4 - Calf nutrition and delivery, from birth weaning - Fernando Soberon, PhD, Technical Services Manager at Nutreco, Canada, will address feeding biological potential, milk versus milk replacer, gut development, starter formulation, growth rates and weaning strategies.

Nov. 6 - Calf management issues - Corwin Holtz Holtz-Nelson Dairy Consultants, LLC, will address: feeders versus robots, acidified milk feeding, ni selection, placement and number, starting calf groups, cross sucking, basic economics of raising calves and economics of lost and culled heifers.

Farm Walk and Hands on Demonstrations, 10 a 3 pm, at regional locations to be announced. These local farm tour discussions will cover management of the newborn calf, environmenta considerations, feeding and weaning manager sanitation of feeding articles and health strategi

The program will be offered at regional sites thr video conferencing. Participating sites include:

ENY
2015 Operations Managers Conference - Sponsorship Opportunities Available!

The 2015 Operations Managers Conference, “Effective Management through Teamwork and Leadership” will be held January 20 - 21, 2015 at the Holiday Inn, Liverpool/Syracuse.

Organized by the PRO-DAIRY Program at Cornell University and the Northeast Dairy Producers Association (NEDPA), this conference provides an opportunity for people responsible for day to day activities on dairy farms to increase their management and operations skills while interacting with other managers. Sessions on January 20 will be followed by a tour and interaction with a local dairy operations team on January 21. Agenda online at: http://prodairy.cals.cornell.edu/OMC/. Pre-registration will open in late October. Sponsorship information is also found on the conference website.

Cornell Dairy Executive Program Application Deadline Approaching!

The Cornell Dairy Executive Program (CDEP) provides professional, cutting-edge management training for progressive dairy producers in New York and across the country. With input and support from producers and agriservice, this year-long program is designed to enhance understanding of the fast-changing dairy industry. Participants will develop leadership and business management skills to lead their dairy business into the future.

Qualified applicants are well-rounded individuals who:

- are motivated to achieve business excellence through personal growth
- have five or more years of dairy experience in a decision making position
- are interested in creating a network of dairy producers and industry leaders
- value pursuit of meaningful goals in a dairy business

Application deadline is October 15. Visit:

CCE of Saratoga County
50 West High St.
Ballston Spa, NY 12020
Contact: Herkimer County CCE at herkimer@cornell.edu or (315)866-7920

CCE of Herkimer County
5657 State Route 5
Herkimer, NY 13350
Contact: Herkimer County CCE at herkimer@cornell.edu or (315) 866-7920

WNY
Wyoming County CCE
401 North Main Street, Warsaw, 14569
Contact: (585)786-2251

Cornell Cooperative Extension}
Room 361 Stocking Hall
Cornell Campus
Ithaca, NY
Contact: Sharon VanDeuson at shv7@cornell.edu (607)753-5078.
or Betsy Hicks (518)428-2064

NNY
Extension Learning farm (CCE St. Lawrence) Canton, NY
Contact: Kim Morrill at (315)379-9192

Sponsored Meetings Related to the Margin Protection Program for Dairy Producers Scheduled for September

Basic Design and Operation of MPP-Dairy Webinars
Application deadline is October 15. Visit: http://prodairy.cals.cornell.edu/dairyexec/.

Academy for Dairy Executives

Cornell Cooperative Extension and PRO-DAIRY invite young dairy producers and managers to apply for the Academy for Dairy Executives, a 3 part educational program being held this winter in Northern New York. The Academy is an opportunity for progressive dairy producers and agri-service personnel to:

- Improve leadership and management skills necessary to operate a successful dairy business during volatile times
- Learn from and interact with other producers and dairy professionals
- Gain a better understanding of the fast-changing dairy industry
- Develop skills necessary to lead your dairy business into the future

For more information and to apply online visit: http://prodairy.cals.cornell.edu/academy/

Submit Papers for the Dairy Environmental Systems and Climate Adaptation Conference

A three-day regional conference and trade show sponsored by PRO-DAIRY, the Cornell Institute for Climate Change and Agriculture, and the USDA funded Animal Agriculture and Climate Change Project will be held on the beautiful Cornell campus July 29 - 31, 2015. Paper/presentation submissions go to: biogas@cornell.edu.

It will feature an unique opportunity to learn about emerging dairy housing and manure management systems in conjunction with regional climate trends and adaptation strategies for the Northeast and upper Midwest U.S. The conference will include multiple tour options showcasing on-farm integrated waste handling/treatment systems and on-farm climate adaptation strategies. The synergistic nature of these two topic areas will expose creative solutions to the most pressing of today’s dairy environmental challenges. Tours of interest will also be organized for spouses and families.

To join the training session via WebEx

2. Enter your name and email address (or registr ID).
3. Enter the session password: mpp2014
4. Click “Join Now”.
5. Follow the instructions that appear on your sc

To join the session by phone only

Call-in toll-free number (US/Canada):1-855-244-
Call-in toll number (US/Canada):1-650-479-3207
Show toll-free dialing restrictions:
http://www.webex.com/pdf/tollfree_restrictio

Instructions for Specific Sessions:

Time: 10:00 am, EDT
Session number: 642 052 434
Session password: mpp2014
Phone Only Access code: 642 052 434

Time: 1:00 pm, EDT
Session number: 643 097 809
Session password: mpp2014
Phone Only Access code: 643 097 809

Time: 7:00 pm, EDT
Session number: 646 574 166
Session password: mpp2014
Phone Only Access code: 646 574 166

Physical Meeting Locations in Conjunction with Webinar:

10:00-12:00
- CCE Broome, 840 Front St., Binghamton
- CCE Delaware, CCE Education Ctr., 34570 St H
10, Suite 2, Hamden
- CCE Franklin, Emergency Services/911 Building
Paper submissions should include the presentation topic, paper title and a 150 word abstract. Include: name, title, affiliation; email address; preference for oral or poster presentation; and indication of commitment to make deadlines. Abstract submission deadline is November 1, 2014.

The program is sponsored by:
- CORNELL PRO-DAIRY PROGRAM DAIRY ENVIRONMENTAL SYSTEMS GROUP
  http://www.manuremanagement.cornell.edu/
- CORNELL INSTITUTE FOR CLIMATE CHANGE AND AGRICULTURE
  http://cuaes.cornell.edu/cals/cuaes/sustainability/cicca.cfm
- ANIMAL AGRICULTURE AND CLIMATE CHANGE PROJECT (USDA-NIFA)
  http://animalagclimatechange.org/

Contact Us:

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Mission PRO-DAIRY’s mission is to facilitate New York State economic development by increasing the profitability and competitiveness of its dairy industry. PRO-DAIRY specialists have made a positive impact on the technical knowledge, management skills and economic strength of New York State’s dairy industry since 1988.

Find PRO-DAIRY online at:

- Visit the PRO-DAIRY Web site to sign up for e-Leader and for more program information: http://prodairy.cals.cornell.edu.
- Like us on Facebook: http://www.facebook.com/pages/PRO-Dairy-at-Cornell/160696327285694
· CCE Sullivan, 64 Ferndale Loomis Rd., Liberty
· FSA Schoharie, Schenectedy & Schoharie Count
  102 Holiday Way, Schoharie
· FSA Albany/Schoharie, CCE Albany, 24 Martin R
  Voorheesville

Other Meetings:
September 24:
· SCNY Dairy Team, Byrne Dairy, South Cortland:
  1:00-3:00 (plant tour at noon)

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